

S-14011/2/2015-SBM
Government of India
Swachh Bharat Mission (Gramin)

Notice for award of PMC Contract

- **Project Name:** Project Management Consulting Services Support for Swachh Bharat Mission-Gramin (SBM-G)

- **Loan No.:** 8559 – IN **Contract No.** MDWS/PMC/1

- Ministry of drinking water & Sanitation had invited EOIs for engagement of a programme Management Consultancy (PMC) firm as part of the World Bank funded project to support the Swachh Bharat Mission (Gramin). After shortlisting of 19 Proposals, six bidders shortlisted on the basis of Expression of interest and following five firms submitted their RFP proposal:-
 - I. Deloitte Touche Tohmatsu India LLP
 - II. Price Water House Coppers Ltd.
 - III. KPMG Advisory Services Pvt. Ltd
 - IV. NR Management Consultations India Pvt Ltd.
 - V. IPE Global Ltd.

- The overall technical scores and scores assigned for each criterion and sub-criterion to each agency is **annexed**.

- The prices offered by each consultant as read out and as they have been evaluated

Table- A

Name of the Agencies	Cost of the financial bid	Financial score
a	b	C= lowest bid/ financial bid of the bidder
Deloitte	12,04,20,000	67.84
PWC	10,80,00,000	75.64
KPMG	8,66,56,000	94.27
NRMC	8,16,88,568	100.00

The final combined scores and the final ranking of the consultants

Table-B

Competitive chart of technical and financial score of the tender for PMC						
Name of the Agencies	Technical score (St)	Weightage of St (80% of St)	Financial Score (Sf)	Weightage of Sf (20% of Sf)	Combined technical and financial score (S)	Ranking
a	b	c	d	e	f=(c+e)	g
Deloitte	73.50	58.80	67.84	13.57	72.37	4
PWC	72.80	58.24	75.64	15.13	73.37	3
KPMG	81.10	64.88	94.27	18.85	83.73	2
NRMC	84.98	67.98	100.00	20.00	87.98	1

- Contract awarded to: **NR Management Consultants India Pvt. Ltd.**
55, Bhawani Kunj, Behind Sector D/2, Vasant Kunj, New Delhi-70
- Date of signing of Contract: **28.04.2017**
- Value of Contract: **Rs 8,16,88,568** (INR Eight Crores Sixteen Lakhs Eighty Eight Thousand Five Hundred and Sixty Eight) exclusive of Service tax.
- **Period of Contract:** Unless terminated earlier, this Contract shall expire at the end of 24 months from the date of contract signing subject to annual review of their satisfactory performance after a period of one year and subsequent approval of Screening Committee of Cabinet Secretariat. Further, extension of 12 months beyond 2 years shall be with mutual consent and subject to satisfactory performance based on annual review.
- **Summary scope of the Contract:** The Government launched Swachh Bharat Mission (SBM) (Clean India Mission) on October 2, 2014 to accelerate efforts to achieve universal sanitation coverage, improve cleanliness and eliminate open defecation in India by 2019. The program is considered India's biggest drive to improve sanitation, hygiene and cleanliness. The effectiveness of the program is predicated upon generating demand for toilets leading to their construction, and sustained use by all the household members. It also aims to promote

better hygiene behaviour amongst the population and improve cleanliness by initiating Solid and Liquid Waste Management (SLWM) projects in the villages, towns and cities of the country. There is a strong emphasis on behaviour change, including a focus on interpersonal communication; strengthening implementation and delivery mechanisms down to the GP level; and giving States flexibility to design delivery mechanisms that take into account local cultures, practices, sensibilities and demands. In addition, the program focuses on capacity building at state, district and GP level.

Under this Project, the existing institution structure will be strengthened by the PMC through their specialized services. The PMC will work at the national level and will provide a dedicated team to support MDWS in daily project operations. The PMC is also expected to work closely with the States. These services will supplement the efforts of MDWS in implementing the SBM (G) program.

CEC Evaluation Sheet for all technical proposals. PSC for World Bank Support Operation (Based on Average scores given by individual members)

EVALUATION CRITERIA		Max. Marks	6.04	6.1	6.6	Score	6.5	Score
I. Qualification								
a.	Scope nature of work experience (reference to work in rural or social sector)	10	8.04	6.1	6.6	Score	6.5	Score
b.	Geographical extent	3	1.06	1.1	2.0	2.4	1.5	2.4
c.	Project successfully completed in the last 5 years	5	2.0	2	3	2.9	2.4	2.4
	Advocacy and quality of the proposed methodology and work plan responding to the Terms of Reference (ToR)	4	3	2	3.1	3.2	2.64	2.64
II. Approach and Methodology								
a.	Work Plan	20	9.48	6.54	17	10.69	8.8	8.8
b.	Methodology	10	4.18	2.5	6.1	5.34	3.5	3.5
c.	Key experts (Nationality)	10	6.3	4.04	7.9	5.24	3.1	3.1
d.	Expert 1/Team Leader	70	67.18	51.04	66.38	62.02	67.4E	67.4E
e.	Expert 2	10	6.20	6.5	6.6	6.6	6.04	6.04
f.	Expert 3	10	4.48	5.36	5.4	5.2	5.40	5.40
g.	Expert 4	10	5.28	5.58	5.08	5.6	4.06	4.06
h.	Expert 5	10	4.12	5.22	5.24	5.5	4	4
i.	Expert 6	10	4.84	4	5.5	4.20	5.28	5.28
j.	Expert 7	10	5.78	5.3	5.74	5.0	4.30	4.30
k.	Expert 8	10	5.40	4.5	5.14	4.72	5.48	5.48
l.	Expert 9	10	4.80	4.44	4.5	5.24	5.84	5.84
m.	Expert 10	10	5.88	3.9	4.8	5.5	4.28	4.28
n.	Expert 11	10	4.68	4.5	4.2	5.4	5.26	5.26
TOTAL:		300	23.5	165.00	184.91	180	180	180

* Key experts are to be given marks as per the following criteria
 a. General Qualification (general education, training & experience) -20%
 b. Adequacy for assignment (relevant edu, 5/6. Experience on sector, similar assignment) -75%
 c. Relevant experience on Transferring Knowledge -5%

23/3/2016
 Sunil Kumar
 Member Secretary (CEC)